



# MIAMI BEACH CONDO & HOA EXPO

**October 10, 2019**

**Miami Beach Convention Center**

## Connect With the Miami Area Property Management Market!

If your company offers products and services that property managers in the Miami area should know about, you can't afford to miss the 2019 Miami Beach Condo & HOA Expo. This one-day-only event gives you the opportunity to reach hundreds of property management Professionals, board members and HOA members in Miami and the surrounding areas.

## A One-Day Event That Generates Hundreds of Qualified Leads

No other promotional event gives you a better return on your marketing dollars. The Miami Beach Condo & HOA Expo brings hundreds of attendees, along with carefully selected exhibitors and industry leaders, together under a single roof. Attendees of the event are composed of property managers and board members of condos or HOAs in the Miami area who are motivated to discover the latest products and services, attend seminars, learn from niche experts and make meaningful connections. They are proactive professionals who are there to take their management activities and their properties to the next level, and they are looking for your help to do it.

## Exhibitor, Presenter & Sponsor Opportunities

The Miami Beach Condo & HOA Expo offers a range of options for reaching your target market, including presenting a seminar or sponsoring a portion of the event. Showcase your products and services, your expertise, and your support for the region's property management community!

## Are You Eligible to Apply?

To be eligible to participate, your company must provide products or services of value to the Miami Beach HOA and property management market. Qualifying companies may include law firms, accounting firms, security companies, maintenance contractors, renovation and construction firms, landscaping companies and more. Please contact us to determine whether your company is the right fit for this one-of-a-kind event.

### About the organizers

The Miami Beach Condo & HOA Expo is managed by L&L Exhibition Management, Inc. Over the past 26 years, L&L Exhibition Management has successfully developed and launched hundreds of expos across the country. We specialize in providing focused, in-depth, lively events for the building, remodeling and property management industries. With industry contacts and expertise that span over two decades, we offer high-quality, high-profile, and high-traffic events that draw top presenters and exhibitors.





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### Exhibit Space Rates

\$1595\* / 10x10' booth  
\*Add \$100 per corner booth

### Expo Hours

Thursday  
10:30 am - 3:00 pm

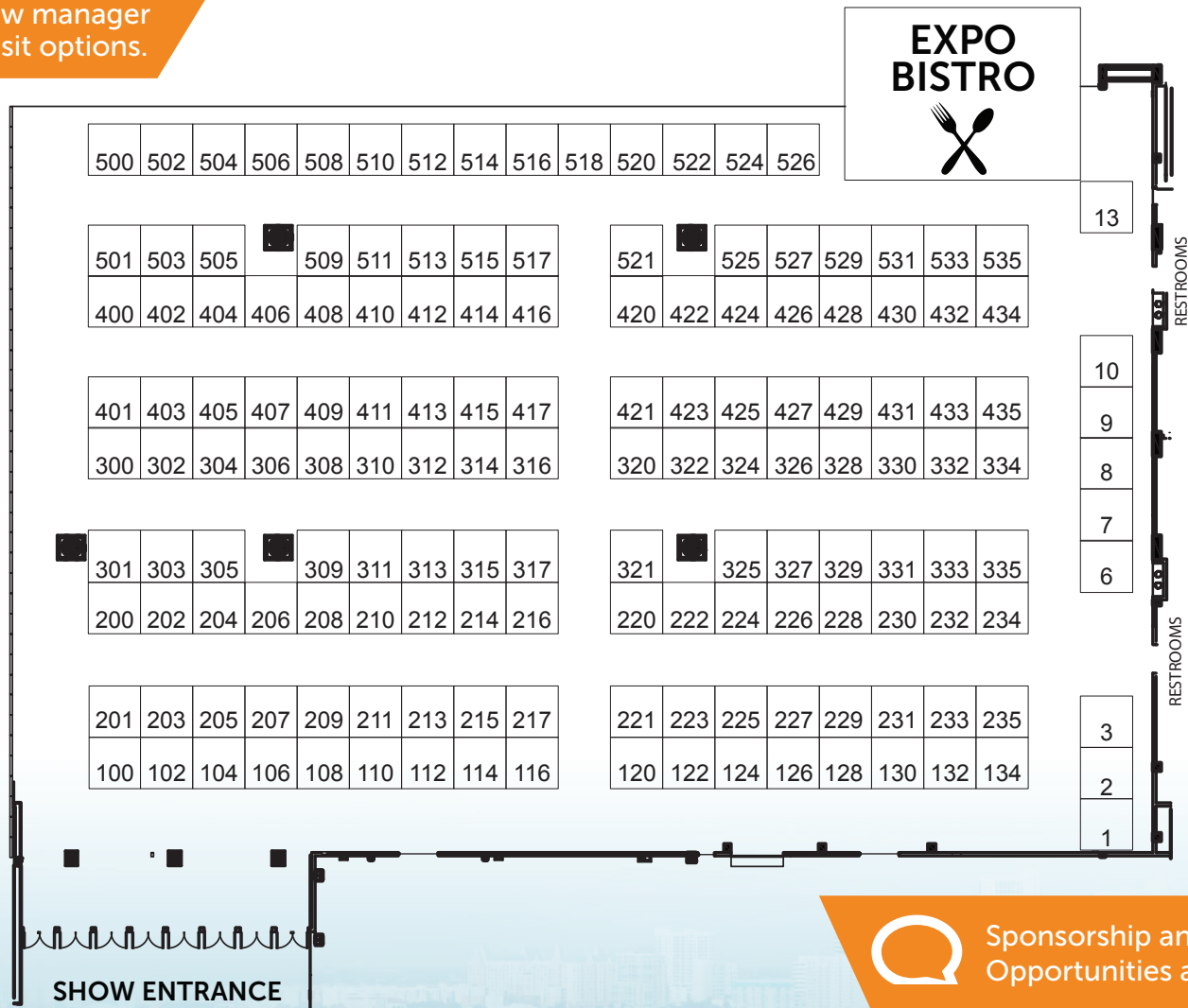
### Move In

Wednesday 12:00 pm - 4:00 pm  
Thursday 7:00 am - 10:00 am  
\*Hand-carried / Carted Items Only

### Move Out

Thursday  
3:00 pm - 6:00 pm

Ask a show manager for deposit options.



Sponsorship and Speaking Opportunities are Available





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## Exhibitor

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Telephone: ( \_\_\_\_\_ ) \_\_\_\_\_ Fax: ( \_\_\_\_\_ ) \_\_\_\_\_

E-mail: \_\_\_\_\_

PRODUCTS OR SERVICES TO BE EXHIBITED: (Please Describe)

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

MAIL APPLICATION  
WITH PAYMENT TO:

**L&L EXHIBITION MANAGEMENT  
7809 SOUTHTOWN CENTER #200  
BLOOMINGTON, MINNESOTA 55431**

YES - I would like to receive  
information regarding:

- Sponsorship Opportunities
- Show Program Advertising

DEPOSIT AND PAYMENT TERMS THE INDIVIDUAL SIGNING THIS CONTRACT WARRANTS THAT HE OR SHE HAS BEEN DULY AUTHORIZED TO EXECUTE THIS BINDING CONTRACT ON BEHALF OF THE ABOVE NAMED EXHIBITOR. THIS CONTRACT AND SHOW RULES AND REGULATIONS WILL CONSTITUTE ENTIRE AGREEMENT L&L EXHIBITION MANAGEMENT AND EXHIBITOR.

\_\_\_\_\_  
EXHIBITOR (Company Name)

\_\_\_\_\_  
AUTHORIZED SIGNATURE

\_\_\_\_\_  
DATE

\_\_\_\_\_  
PRINT NAME AND TITLE



**EXHIBIT SERVICE INFORMATION:**

Exhibitor agrees to be bound by the rules and regulations as may be established by the show decorator and to abide by all applicable rules as set forth in the contracts of labor unions whose jurisdictions apply to this exhibition in this facility.

**REMOVAL TIME:**

Dismantling may not begin until show closing and all exhibits must be removed by the specified time on your floor plan. Exhibit materials not removed by this time will be removed by the decorator and put in storage at Exhibitor's expense. Hours of installation and dismantling are subject to change by L&L Exhibition Management.

**EXHIBIT HOURS:**

L&L Exhibition Management reserves the right to change exhibit hours and/or change the number of days or dates of the Exhibition as it may deem desirable. L&L Exhibition must hold any rescheduled event within 13 months of originally contracted event or refund all monies.

**USE OF EXHIBIT:**

All demonstrations or other promotional activities must be confined to the limits of the exhibit space. Sufficient space must be provided within the exhibit space for the comfort and safety of persons watching demonstrations and other promotional activities. Each Exhibitor is responsible for keeping the aisles near its space free of congestion, caused by demonstrations or other promotions. Exhibitor shall not assign, sublet, or share the space allotted without the knowledge and written consent of L&L Exhibition Management. No firm or organization not contracted directly with L&L Exhibition Management will be permitted to solicit business within the exhibit area.

L&L Exhibition Management reserves the right to restrict exhibits which, because of noise, method of operation, materials or any other reason become objectionable, and also to prohibit or remove any exhibit which, in the opinion of L&L Exhibition Management, may detract from the general character of the Show. This reservation includes persons, things, conduct, printed matter, or anything of a character which L&L Exhibition Management determines is objectionable. In the event of such restriction or removal, L&L Exhibition Management shall not be liable for any refunds or other exhibit expenses.

**TAXES AND LICENSES:**

Exhibitor shall be responsible for obtaining any licenses, permits or approvals, required under local or state law applicable to their activity at the Show. Exhibitor shall be responsible for obtaining any tax identification numbers and paying all taxes, license fees or other charges that shall become due to any governmental authority in connection with their activity at the Show.

**EXHIBIT SAFETY:**

For all exhibits over 8 feet high, the Exhibitor hereby represents and warrants to L&L Exhibition Management that exhibitor has taken all steps reasonably necessary to ensure the sound engineering and structural integrity of its exhibit design and the proper construction and safety of the exhibit itself, as erected, including obtaining the certificate of a registered structural engineer if reasonably available. Exhibitor accepts responsibility for any personal or property damage that may result directly or indirectly from the collapse of its exhibit or any portion thereof or the existence of any other unsafe condition at the exhibit. Exhibitor hereby agrees to indemnify and hold harmless L&L Exhibition Management, the owner and management of the exhibition facility, and others lawfully on the exhibit floor, from and against any claim, loss liability or damage as a result of Exhibitor's construction or maintenance of an unsafe exhibit, and Exhibitor further represents and warrants that it has obtained adequate insurance to cover its potential liability hereunder. Exhibitor shall furnish L&L Exhibition Management with the engineering and/or insurance certificates referred to herein upon request prior to or during the Show.

**LIABILITY:**

Neither L&L Exhibition Management, nor its agents or representatives, will be responsible for any injury, loss or damage that may occur to the Exhibitor or to the Exhibitor's employees or property from any cause whatsoever. Under no circumstance will L&L Exhibition Management be responsible for lost profits or other incidental or consequential damages. Exhibitor shall obtain, at its own expense, adequate insurance against such injury, loss, or damage. L&L Exhibition Management shall not be liable for failure to perform its obligations under this contract as a result of strikes, riots, acts of God, or any other cause beyond its control. Anyone visiting, viewing or otherwise participating in the Exhibitors exhibit is deemed to be the invitee or licensee of the Exhibitor, rather than the invitee or licensee of L&L Exhibition Management. L&L Exhibition Management shall not be liable for any injury whatsoever to property of the Exhibitor or to persons conducting or otherwise participating in the conduct of the exhibit or to invitees or guests of the Exhibitor. Exhibitor agrees to abide by existing agreements and regulations covering the use of services or labor in the conference and exhibit facility. The Exhibitor assumes full responsibility and liability for the actions of its agents, employees, or independent contractors, whether acting within or without the scope of their authority and agree to save harmless L&L Exhibition Management and the exhibit hall from responsibility or liability resulting directly or indirectly, or jointly, from other causes which arise because of the actions or omissions of its agents, employees, or independent contractors, whether acting within or without scope of authority. There is no other agreement or warranty between the Exhibitor and L&L Management except as set forth in this document. The rights of L&L Exhibition Management under this contract shall not be deemed waived except as specifically stated in writing and signed by an authorized officer of L&L Exhibition Management.

**SECURITY AND INSURANCE:**

The exhibitor is solely and fully responsible for its own exhibit material and should insure its exhibit against loss or damage from any cause whatsoever. All Property of an exhibitor is understood to remain in its care, custody and control in transit to or from or within the confines of the Exhibit Hall.

**CARE OF BUILDING AND EQUIPMENT:**

Exhibitors or agents, must not injure or deface the walls or floors of the building, the exhibit spaces, or the equipment of the exhibit spaces. When such damage appears, the exhibitor is liable to the owner of such property so damaged. All materials used in decorations must be flameproofed. Electrical wiring must conform with the National Electric Code Safety rules and all other applicable rules, regulations, fire laws, electrical codes and other laws of the city in which the Show is located, and of any other government authority maintaining jurisdiction over the said exhibition facility, which affect the installation, conduct and disassembly of the exhibit. Combustible materials or explosives are not permitted in the Exhibit Hall. The Exhibitor shall also comply with all reasonable requests of officials of the Exhibit Hall and L&L Exhibition Management with respect to the installation, conduct and disassembly of its exhibit.

Initial \_\_\_\_\_ Date \_\_\_\_\_

